

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**

AUGUST 31, 2012

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## INDEPENDENT AUDITOR'S REPORT

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To the Board of Directors  
The Center for Rural Affairs and Controlled Organizations  
Lyons, Nebraska

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We have audited the accompanying consolidated statement of financial position of The Center for Rural Affairs and Controlled Organizations as of August 31, 2012, and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended. These financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Center's 2011 financial statements, and in our report dated February 28, 2012, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Center for Rural Affairs and Controlled Organizations as of August 31, 2012, and the changes in its consolidated net assets and its consolidated cash flows for the year then ended in conformity with accounting principles generally accepted accounting principles in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated February 25, 2013, on our consideration of the Center's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grants, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting and compliance. The report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements of The Center for Rural Affairs and Controlled Organizations taken as a whole. The consolidating information in the supplemental information section of this report is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is also not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.

*Nichols, Rise & Company, L.L.P.*

Sioux City, Iowa  
February 25, 2013

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

August 31, 2012

With Summarized Financial Information for August 31, 2011

	2012	2011
<b>ASSETS</b>		
<b>Current Assets:</b>		
Cash and Cash Equivalents. . . . .	\$ 925,434	\$ 284,972
Accounts Receivable. . . . .	5,367	12,178
Grants Receivable. . . . .	548,351	1,502,839
Accrued Interest. . . . .	27,902	42,187
Prepaid Expenses. . . . .	61,225	52,500
Current Maturities of Microloans Receivable. . . . .	<u>797,246</u>	<u>527,124</u>
Total Current Assets	2,365,525	2,421,800
<b>Property and Equipment, at Cost. . . . .</b>	<b>496,774</b>	<b>507,120</b>
<b>Other Assets:</b>		
Restricted Cash. . . . .	414,194	241,181
Grants Receivable. . . . .	1,403,000	
Cash in Revolving Loan Funds. . . . .	1,396,585	1,864,349
Microloans Receivable, Net of Current Maturities (Net of Allowance of \$110,000 for 2012 and 2011). . . . .	2,329,313	2,026,216
Investments. . . . .	5,403,805	5,487,953
Cash Surrender Value of Life Insurance. . . . .	<u>40,703</u>	<u>35,755</u>
Total Other Assets	<u>10,987,600</u>	<u>9,655,454</u>
 Total Assets	 <u>\$ 13,849,899</u>	 <u>\$ 12,584,374</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities:</b>		
Accounts Payable. . . . .	\$ 55,290	\$ 42,717
Accrued Expenses. . . . .	151,178	140,257
Current Maturities of Long-Term Obligations. . . . .	<u>454,035</u>	<u>394,852</u>
Total Liabilities	660,503	577,826
<b>Long-Term Obligations, Net of Current Maturities:</b>		
Obligation Under Gift Annuity Agreements. . . . .	68,615	72,772
Building Loan Payable. . . . .	290,665	311,679
Lending Capital Loans Payable. . . . .	<u>3,343,867</u>	<u>3,276,317</u>
Total Long-Term Obligations	<u>3,703,147</u>	<u>3,660,768</u>
Total Liabilities	4,363,650	4,238,594
<b>Net Assets:</b>		
Unrestricted:		
Board Designated Financial Reserve. . . . .		83,031
Revolving Loan Fund. . . . .	844,438	660,988
Net Investment in Property and Equipment. . . . .	206,109	195,441
Unrestricted, Undesignated. . . . .	<u>901,264</u>	<u>618,898</u>
	1,951,811	1,558,358
Temporarily Restricted. . . . .	5,876,135	5,129,119
Permanently Restricted. . . . .	<u>1,658,303</u>	<u>1,658,303</u>
Total Net Assets	<u>9,486,249</u>	<u>8,345,780</u>
 Total Liabilities and Net Assets	 <u>\$ 13,849,899</u>	 <u>\$ 12,584,374</u>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**

Year Ended August 31, 2012

With Summarized Financial Information for Year Ended August 31, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals	
				2012	2011
<b>Revenue and Support:</b>					
Donations.....	\$ 278,193	\$	\$	\$ 278,193	\$ 293,038
Fees and Reimbursements.....	184,675			184,675	184,284
Publications.....	1,425			1,425	692
Interest from Microloans.....	189,382			189,382	151,360
Realized and Unrealized Gain on Sale of Investments.....	102,659			102,659	266,513
Interest and Dividend Income.....	196,168			196,168	200,178
Grants and Contracts.....	42,100	4,458,824		4,500,924	3,792,217
	994,602	4,458,824	0	5,453,426	4,888,282
Net Assets Released from Restrictions:					
Satisfaction of Grant Restrictions.....	3,707,452	(3,707,452)		0	0
Satisfaction of Donor Restrictions.....	4,356	(4,356)		0	0
	3,711,808	(3,711,808)	0	0	0
Total Revenue and Support	4,706,410	747,016	0	5,453,426	4,888,282
<b>Expenses:</b>					
Program Services.....	3,687,717			3,687,717	3,251,990
Supporting Services:					
Administrative.....	493,635			493,635	460,943
Fundraising and Development.....	131,605			131,605	186,552
Total Expenses	4,312,957	0	0	4,312,957	3,899,485
<b>Change in Net Assets.....</b>	393,453	747,016	0	1,140,469	988,797
Net Assets, Beginning of Year.....	1,558,358	5,129,119	1,658,303	8,345,780	7,356,983
<b>Net Assets, End of Year</b>	<u>\$ 1,951,811</u>	<u>\$ 5,876,135</u>	<u>\$ 1,658,303</u>	<u>\$ 9,486,249</u>	<u>\$ 8,345,780</u>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

Year Ended August 31, 2012

With Summarized Financial Information for Year Ended August 31, 2011

	2012	2011
<b>Cash Flows from Operating Activities:</b>		
Cash Received from Support and Revenue. . . . .	\$ 4,518,557	\$ 3,948,824
Cash Paid to Employees and Suppliers. . . . .	(4,208,073)	(3,776,430)
Interest Income. . . . .	399,835	355,827
Interest Expense. . . . .	<u>(64,835)</u>	<u>(84,939)</u>
<b>Net Cash Provided by Operating Activities. . . . .</b>	<b>645,484</b>	<b>443,282</b>
<b>Cash Flows from Investing Activities:</b>		
Proceeds from Sale of Investments. . . . .	1,948,311	3,262,484
Purchase of Investments. . . . .	(1,768,584)	(3,356,528)
Increase in Microloans Receivable. . . . .	(573,219)	(555,488)
Increase in Revolving Loan Fund. . . . .	467,764	(317,579)
Purchase of Property, Plant, and Equipment. . . . .	<u>(7,843)</u>	<u>(6,410)</u>
<b>Net Cash Provided (Used) by Investing Activities. . . . .</b>	<b>66,429</b>	<b>(973,521)</b>
<b>Cash Flows from Financing Activities:</b>		
Payments of Gift Annuity Agreements. . . . .	(4,356)	(4,576)
Payments on Line of Credit. . . . .		(250,000)
Proceeds from Long-Term Obligations. . . . .	500,000	1,150,000
Payments on Long-Term Obligations. . . . .	<u>(394,082)</u>	<u>(369,688)</u>
<b>Net Cash Provided by Financing Activities. . . . .</b>	<b>101,562</b>	<b>525,736</b>
<b>Net Increase (Decrease) in Cash. . . . .</b>	<b>813,475</b>	<b>(4,503)</b>
Cash, Beginning of Year:		
Unrestricted. . . . .	284,972	327,975
Restricted. . . . .	<u>241,181</u>	<u>202,682</u>
Total Cash, Beginning of Year. . . . .	<u>526,153</u>	<u>530,657</u>
<b>Cash, End of Year:</b>		
Unrestricted. . . . .	925,434	284,972
Restricted. . . . .	<u>414,194</u>	<u>241,181</u>
<b>Total Cash, End of Year</b>	<b><u>\$ 1,339,628</u></b>	<b><u>\$ 526,154</u></b>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)**

Year Ended August 31, 2012

With Summarized Financial Information for Year Ended August 31, 2011

	2012	2011
<b>RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES</b>		
<b>Change in Net Assets. . . . .</b>	<b>\$ 1,140,469</b>	<b>\$ 988,797</b>
<b>Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:</b>		
Depreciation Expense. . . . .	18,189	16,618
Gain on Sale of Investments. . . . .	(102,659)	(266,513)
Clean Tech Ventures Expenses Per K-1. . . . .	7,080	6,419
Changes in Operating Assets and Liabilities:		
Cash Surrender Value of Life Insurance. . . . .	(4,948)	(4,730)
Accrued Interest Receivable. . . . .	14,285	4,289
Accounts Receivable. . . . .	6,811	(10,311)
Grants Receivable. . . . .	(448,512)	(306,366)
Prepaid Expenses. . . . .	(8,725)	(12,726)
Increase (Decrease) in Liabilities:		
Accounts Payable. . . . .	12,573	7,492
Accrued Expenses. . . . .	10,921	20,313
Total Adjustments to Change in Net Assets	<u>(494,985)</u>	<u>(545,515)</u>
<b>Net Cash Provided by Operating Activities</b>	<b>\$ <u>645,484</u></b>	<b>\$ <u>443,282</u></b>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**

Year Ended August 31, 2012

With Summarized Financial Information for Year Ended August 31, 2011

	Program Services										Supporting Services		Totals	
	Rural Opportunities and Stewardship Program	MarketPlace	Rural Enterprise Assistance Program	Rural Policy Program	Rural Research and Analysis Program	Rural Organizing and Outreach Program	National Rural Action Network	National Sustainable Agriculture Coalition	Newsletter and Communications	Total Program Services	Administrative	Fundraising and Development	2012	2011
	Salaries.....	\$ 144,555	\$ 36,299	\$ 356,231	\$ 83,531	\$ 67,838	\$ 177,577	\$ 27,909	\$ 548,819	\$ 61,999	\$ 1,504,758	\$ 174,616	\$ 40,886	\$ 1,720,260
Employee Benefits.....	72,873	18,995	182,906	57,682	50,903	73,077	11,125	187,442	45,666	700,669	150,343	28,734	879,746	848,684
Grants and Subcontracts.....	189,554					21,250		131,972		342,776			342,776	239,679
Consultants, Professional Services, and Management Fees.....	46,830	20,474	164,453	39,167	608	11,416	81	91,628	17,709	392,366	94,666	9,105	496,137	379,298
Total Salaries and Related Expenses	453,812	75,768	703,590	180,380	119,349	283,320	39,115	959,861	125,374	2,940,569	419,625	78,725	3,438,919	3,043,986
Travel and Per Diem.....	25,777	2,634	71,920	17,394	889	18,870	2,556	29,753	2,077	171,870	7,731	4,782	184,383	197,981
Meeting Expenses.....	4,876	10,421	487	1,767		918		57,285		75,754	3,009	90	78,853	114,816
Office Space.....	11,262	475	4,092	5,408	4,860	15,994	2,175	70,611	4,240	119,117	13,369	3,287	135,773	124,730
Equipment Usage.....	270	0	345	251		2,254	264			3,384	389	2,230	6,003	6,364
Small Equipment.....		161	2,510	1,259		1,513		6,193		11,636	3,100		14,736	22,618
Interest.....			54,920							54,920	9,493	422	64,835	66,013
Insurance and Bonding.....								922		922	13,292		14,214	14,724
Supplies.....	4,596	1,171	18,499	3,168	2,540	7,664	1,462	8,120	6,335	53,555	8,644	6,512	68,711	62,298
Printing.....	303	1,509	4,228	4,400		4,883		11,123	35,474	61,920		2,664	64,584	57,018
Publications and Subscriptions.....	368	360	6,880	1,665	260	1,400		21,986	1,920	34,839	421	932	36,192	35,117
Telephone and Fax.....	3,414	1,375	12,855	1,085	682	1,949	298	10,241	601	32,500	3,143	421	36,064	36,870
Postage and Mail Service.....	313	611	2,912	1,869		2,961	397	862	10,154	20,079	1,572	7,871	29,522	29,839
Payments Under Gift Annuity Agreements.....										0		18,068	18,068	17,848
Staff Development.....	1,834	100	5,572	370		1,224	1,300	2,554		12,954	61	(450)	12,565	12,314
Bad Debt Expense.....			66,807							66,807			66,807	32,480
Miscellaneous.....	589	926	9,797	10,137		50		9,509	40	31,048	9,786	1,894	42,728	24,469
	507,414	95,511	965,414	229,153	128,580	343,000	47,567	1,189,020	186,215	3,691,874	493,635	127,448	4,312,957	3,899,485
Allocation of Shared Expenses.....	25,687	3,307	59,744	30,555	10,843	49,093	2,829		(186,215)	(4,157)		4,157	0	0
Total Expenses	\$ 533,101	\$ 98,818	\$ 1,025,158	\$ 259,708	\$ 139,423	\$ 392,093	\$ 50,396	\$ 1,189,020	\$ 0	\$ 3,687,717	\$ 493,635	\$ 131,605	\$ 4,312,957	\$ 3,899,485



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### ORGANIZATION

Established in 1973, The Center for Rural Affairs (Center) is a private non-profit corporation working to strengthen small businesses, family farms and ranches, and rural communities through action-oriented programs addressing social, economic, and environmental issues. The Center controls the following two non-profit corporations through its selection of their boards of directors:

Rural Investment Corporation (R.I.C.) - A non-profit corporation which provides financing and technical assistance in support of small businesses and community development in general.

The Granary Foundation (Foundation) - A non-profit supporting organization whose purpose is to solicit and hold endowment funds, the income from which will be used to support the Center's programs.

Current services for the Center include:

#### Program Services

*The Rural Opportunities and Stewardship Program* supports sustainable development in rural Nebraska by providing technical assistance and training to support value added agriculture, wind energy development, organic farming, new farmers and ranchers, and entrepreneurship.

*The Rural Enterprise Assistance Program* provides loans, training, and technical assistance to rural micro entrepreneurs across the full expanse of rural Nebraska. It includes a Rural Women's Business Center and a Rural Hispanic Business Center.

*The Rural Policy Program* advocates for state and federal policies that support family size farms, value added agriculture, microenterprise development, rural community development, beginning farmers, and soil and water conservation.

*The Rural Research and Analysis Program* conducts research and publishes analysis on socioeconomic conditions in rural America, public policies affecting rural America, and innovative strategies to revitalize rural communities. It focuses on asset building and entrepreneurship as poverty alleviation strategies.

*Rural Organizing and Outreach Program* seeks to increase the number of people involved with the Center and deepen the engagement of existing supporters in an effort to increase the Center's capacity to influence rural and agricultural policy decisions. Through leadership development, policy education, and critical action alerts, the program engages rural people from across the nation in decisions that affect their lives and the future of rural communities.

*The MarketPlace* entrepreneurship conference energizes and connects rural entrepreneurs, small business owners, service providers, and communities. Conference organizers arrange a Nebraska conference each year and assist other states to develop MarketPlace conferences on request.

*The National Rural Action Network* works to build a network of tens of thousands of people across America committed to building a better future in rural communities. We inform the Network on development affecting rural America and on opportunities to participate in policy debates affecting rural America.

*The National Sustainable Agriculture Coalition (NSAC)* is an alliance of grassroots organizations that advocates for federal policy reform to advance the sustainability of agriculture, food systems, natural resources, and rural communities.

#### Support Services

*Fundraising and Development* expenses include the cost of solicitation of contributions, development of new funding sources, and facilitation of a capital campaign for endowment purposes.

*Administrative* expenses include expenses for the overall operations and direction of the Center.

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and activities of the Center are classified as follows:

*Unrestricted* - Net assets that include the resources currently available for use by the Center under the direction of the board.

*Temporarily Restricted* - Subject to donor-imposed stipulations that will be met, either by actions of the Center and/or the passage of time.

*Permanently Restricted* - Subject to donor-imposed stipulations on gifts that are to be held in perpetuity. The income on these funds may be used for unrestricted purposes.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of The Center for Rural Affairs and its affiliated supporting organizations, The Granary Foundation and Rural Investment Corporation. Significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

### **Cash and Cash Equivalents**

For purposes of the consolidated statement of cash flows, the Center considers all unrestricted highly liquid investments with a maturity of three months or less to be cash equivalents, except in those cases where the use has been limited by contractual obligations. Restricted cash is considered cash and cash equivalents for financial statement presentation.

### **Accounts and Grants Receivable**

Accounts and grants receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with customers having outstanding balances and current relationships with them, management has concluded that realization losses on balances outstanding at year-end will be immaterial.

### **Income Taxes**

The Center for Rural Affairs and Controlled Organizations, Rural Investment Corporation, and The Granary are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. As such, income earned in the performance of its exempt purpose is not subject to income tax. Any income earned through activities not related to its exempt purpose is subject to income tax at normal corporate rates. The Center has filed an election under Internal Revenue Code Section 501(h) to make expenditures to influence legislation and, hence, to be subject to excise tax on lobbying expenditures that exceed limits.

### **Investments**

Investments are carried at fair market value in the financial statements. Cash held in investment accounts is classified as restricted cash and included in cash and cash equivalents for financial statement presentation.

Unrealized holding gains and losses on available for sale securities are included in the change in net assets in the accompanying statement of activities. Realized gains and losses for securities classified as available for sale are accounted for as increases or decreases in unrestricted net assets unless a donor or law temporarily restricts their use.

## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

### **Endowment**

The Granary board of directors interprets the Nebraska law related to institutional fund management as requiring preservation of the fair value of the original gift absent specific donor stipulations to the contrary. As a result, the Foundation classifies the original value of gifts to its endowment as well as accumulations in accordance with the donor gift instrument.

The Foundation utilizes a diversified asset allocation model to achieve its rate of return objectives under its investment policies while assuming a moderate level of investment risk. The investment and spending policies attempt to provide a predictable stream of funding while seeking to maintain the purchasing power of the endowment assets.

The Foundation makes discretionary payments to the Center for Rural Affairs. These payouts are computed as 4% of the average of the three most recent December 31 balances of the endowment funds. A maximum of four payments will be made during a year. Before the Board of Directors approves a payment, the inflation adjusted balance of the endowment fund will be analyzed to determine if the endowment fund has funds available for a payment.

### **Microloans Receivable**

Loans receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with entities having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year-end will be immaterial.

### **Property and Equipment**

Property and equipment is recorded at cost or at estimated fair value if donated. Donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Depreciation is provided using the straight-line method over the estimated useful lives of the assets. Maintenance and repairs are charged to appropriate expense accounts; additions and improvements are capitalized. In accounting for the retirement of assets, the cost and related depreciation are eliminated from the accounts, and the resulting gain or loss is reflected in the statement of activities.

### **Contributions and Grants**

Unconditional promises to give are recorded as received. Grants and other contributions are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted assets are reclassified to unrestricted net assets and are reported in the statement of activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Center reports the contribution as unrestricted.

Noncash contributions are recorded at fair value in the period received.

### **Allocation of Expenses**

Expenses that relate directly to a specific program or support service are recorded directly to the program of support service benefited. Expenses that cannot be specifically identified with one program or support service are accumulated in various cost pools. Those cost pools are then allocated periodically on a consistent basis to programs and support services.

### **Use of Estimates**

The financial statements are prepared in conformity with generally accepted accounting principles and, accordingly, include amounts that are based on management's estimates and judgments.

## INVESTMENTS

Investments held as of August 31, 2012, are summarized as follows:

	<u>Fair Value</u>	<u>Cost</u>	<u>Unrealized Appreciation (Depreciation)</u>
Limited Partnership Interests.....	\$ 176,289	\$ 168,385	\$ 7,904
Bond Fund.....	1,274,392	1,304,089	(29,697)
Corporate Bonds.....	449,045	412,825	36,220
Common Stocks.....	3,220,606	3,064,996	155,610
Government Bonds.....	<u>283,473</u>	<u>293,269</u>	<u>(9,796)</u>
	<u>\$ 5,403,805</u>	<u>\$ 5,243,564</u>	<u>\$ 160,241</u>

## FAIR VALUE MEASUREMENTS

Generally accepted accounting principles establish a fair value hierarchy that prioritizes the inputs to valuation techniques as follows:

Level 1 - Inputs are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 - Inputs include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at August 31, 2012.

*Limited Partnership Interests* - Valued based on tax basis capital account.

*Common Stock* - Valued at the closing price reported on the active market on which the individual securities are traded.

*Bond Fund* - Valued at the observable net asset value (NAV) of shares held by the Foundation.

*Corporate Bonds* - Valued based on yields currently available on comparable securities of issuers with similar credit ratings.

*Government Bonds* - Valued at the observable net asset value (NAV) of shares held by the Foundation. Other government bonds are valued using independent pricing models.

*Annuity Agreements* - Valued using the estimated present value of the annuity obligation. The discount rates (3.8% - 7.0%) and actuarial assumptions used in calculating the annuity obligation are those provided in Internal Revenue Service guidelines and actuarial tables.

## FAIR VALUE MEASUREMENTS (Continued)

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Assets are categorized within the fair value hierarchy as of August 31, 2012, as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments:				
Limited Partnership Interests . . . . .	\$	\$	\$ 176,289	\$ <b>176,289</b>
Common Stock . . . . .	3,220,606			<b>3,220,606</b>
Bond Fund . . . . .	1,274,392			<b>1,274,392</b>
Corporate Bonds . . . . .		449,045		<b>449,045</b>
Government Bonds . . . . .	<u>152,075</u>	<u>131,398</u>		<b><u>283,473</u></b>
Total Investments at Fair Value	<u>\$ 4,647,073</u>	<u>\$ 580,443</u>	<u>\$ 176,289</u>	<b><u>\$ 5,403,805</u></b>
Due to Annuitants	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 72,772</u>	<b><u>\$ 72,772</u></b>

The following table sets forth a summary of changes in the fair value of the Granary's level 3 assets for the year ended August 31, 2012.

	<u>Limited Partnership Interests</u>	<u>Due to Annuitants</u>
Beginning Balance . . . . .	\$ 188,268	\$ 77,128
Change in Unrealized Gains or Losses Included in Earnings . . . . .	(16,774)	
Management Fees . . . . .	(7,080)	
Purchases of Additional Securities . . . . .	11,875	
Actuarial Change in Value of Split-Interest Agreements Included in Increase in Temporarily Restricted Net Assets . . . . .		<u>(4,356)</u>
Ending Balance	<u>\$ 176,289</u>	<u>\$ 72,772</u>

## CASH SURRENDER VALUE OF LIFE INSURANCE

The life insurance policy was donated to The Granary Foundation. The Foundation is the owner and beneficiary.

## LINE OF CREDIT

The Center established a line of credit on December 1, 2008, in the amount of \$250,000. Interest is variable using an internal index the bank establishes, not to be less than 5.5% per annum and not more than 12% per annum. The line of credit is secured by essentially all of the Center's assets. In addition, the Foundation has pledged investments as collateral for the line of credit.

## MICROLOAN PROGRAM

### Microloans Receivable

The Center's Rural Enterprise Assistance Project (REAP) is an intermediary in the U.S. Small Business Administration's (SBA) Microloan Program. Through this loan program, REAP offers business management training, technical assistance, and credit assistance to a variety of small businesses.

Small business owners can qualify for loans ranging from \$100 to \$50,000 through REAP's revolving loan fund. Individuals qualify for the direct loans. As of August 31, 2012, in the SBA approved program there were 219 outstanding loans to small businesses with total loan balances of \$1,749,132.

The interest rates on these loans vary from 5.25% to 9.70%, and maturities range from one month to 72 months. The loans are collateralized by various assets of the borrowers.

In addition to the SBA program, the Center and Rural Investment Corporation have a microloan program for small businesses that do not meet the SBA program requirements. The terms, rates, and collateral requirements are comparable to the SBA approved program. As of August 31, 2012, there were 110 outstanding loans to small businesses with total loan balances of \$1,487,428. These loans are collateralized by various assets of the borrowers.

The peer and direct microloans receivable from the SBA program and the non-SBA program total \$3,236,560 and are shown on the consolidated statement of financial position net of an estimated allowance for uncollectible loans of \$110,000. Interest income is recorded when the Center receives payment from the borrower on the loan. Accrued interest receivable on the microloans as of August 31, 2012, was \$27,902 and is included in accrued interest on the Statement of Financial Position.

Loans are only written off after management has exhausted all efforts to collect on the past due loans.

Aggregate maturities of microloan programs receivables for the years following August 31, 2012, are as follows:

<u>Year Ending</u> <u>August 31,</u>	
2013.....	\$ 797,246
2014.....	579,332
2015.....	562,356
2016.....	494,676
2017.....	349,895

### SBA Loans Payable

Funding for the SBA Microloan Program was obtained through loans from the SBA. The SBA loan agreements require the Center to maintain loan loss reserve funds equal to 10% of the outstanding SBA microloans receivable balance and a revolving fund for monies committed to the SBA program. At August 31, 2012, the amounts in the loan loss reserve funds met the 10% requirement. The SBA loan agreements also require a 15% match from private sources in the revolving funds with any additional borrowing. The interest rate on the four SBA loans ranges from .875% to 4.50%.

The Center has pledged loan receivables, contract rights, and security interests in notes arising from the SBA microloan program and cash held in the SBA microloan revolving funds and SBA loan loss reserve funds as collateral for the loans payable to the SBA. In the statement of financial position as of August 31, 2012, the amount of loans pledged to the SBA included in microloans receivable was \$1,749,132 and cash pledged included in cash in revolving loan funds was \$706,790. The loans are repaid to the SBA with cash in the revolving loan funds.

**MICROLOAN PROGRAM (Continued)**

**SBA Loans Payable**

Aggregate maturities of SBA loans for the years following August 31, 2012, are as follows:

<u>Year Ending</u> <u>August 31,</u>	
2013.....	\$ 414,911
2014.....	347,234
2015.....	270,482
2016.....	259,345
2017.....	234,617

The SBA approved another loan to the Center in April 2007 for an additional \$750,000 in microlending capital. The Center has two years to draw down the full amount of the note from the date the loan was signed. Payments on this loan began one year after the note was signed and will be amortized over 10 years at 4.5% per annum. As of August 31, 2008, the Center had drawn down \$500,000. In September 2008, the Center made its final draw down of \$250,000.

In July 2009, the Center was approved for another SBA loan for an additional \$750,000 in microlending capital. The Center has two years to draw down the full amount of the note from the date the loan was signed. Payments on this loan will begin one year after the note was signed and will be amortized over 10 years at 1.875% per annum. In August 2009, the Center made its first draw down of \$250,000. In July 2010, the Center made its second draw down of \$250,000. In September 2010, the Center made its final draw down of \$250,000.

In August 2011, the Center was approved for another SBA loan for an additional \$750,000 in microlending capital. The Center has two years to draw down the full amount of the note from the date the loan was signed. Payments on this loan will begin one year after the note was signed and will be amortized over 10 years at 2.125% per annum. In August 2011, the Center made its first draw down of \$250,000. The full \$750,000 had been advanced as of August 31, 2012.

**Evergreen Loans Payable**

The Center has entered into seven separate agreements with the Nebraska Microenterprise Partnership Fund. These “Evergreen Loans” are for a total of \$700,000 at 4.0% interest. The Center has also entered into three separate agreements with the Nebraska Enterprise Fund. These “Evergreen Loans” are for \$362,500 at 2% interest and \$250,000 at 3% interest. Monthly payments are interest only for the first 60 months and then convert to principal and interest if the note is not renewed with Nebraska Microenterprise Partnership Fund. The proceeds are to be used as microlending capital. The full \$1,312,500 had been advanced as of August 31, 2011. The Center granted the lender a security interest in all loans made from these funds. The Center had transferred \$1,200,000 of these loans to Rural Investment Corporation as of August 31, 2012.

Aggregate maturities of Evergreen loans for the years following August 31, 2012, are as follows:

<u>Year Ending</u> <u>August 31,</u>	
2013.....	\$ 0
2014.....	0
2015.....	0
2016.....	0
2017.....	0

**RMAP Loans Payable**

The Center has entered into an agreement with the United States Department of Agriculture. This “RMAP Loan” is for a total of \$400,000 at 2.0% interest. Monthly payments are interest only for the first 2 years and then convert to principal and interest for next 18 years. The proceeds are to be used as microlending capital. The full \$400,000 had been advanced as of August 31, 2011. The Center granted the lender a security interest in all loans made from these funds.

**MICROLOANS PROGRAM (Continued)**

**RMAP Loans Payable**

Aggregate maturities of the RMAP loan for the years following August 31, 2012, are as follows:

<u>Year Ending</u> <u>August 31,</u>		
2013.....	\$	13,953
2014.....		18,932
2015.....		19,314
2016.....		19,704
2017.....		20,102

**BUILDING LOAN PAYABLE**

The Center finished construction of a new office in Lyons, Nebraska, in December 2003. The construction of this building was financed through an arrangement between the City of Lyons, a local bank, and the Center. The City of Lyons issued 2004 Industrial Development Bonds, which were sold to a local bank. The bond issue proceeds facilitated a loan between Center for Rural Affairs and the bond holder. The loan is secured by a deed of trust on the real estate. The loan is amortized over 20 years with monthly principal and interest payments of \$2,780 and a final maturity date of December 31, 2023. The interest rate, currently 4.97%, is fixed for five-year periods. At the end of each period, the rate will be recalculated based on the Federal Home Loan Bank of Topeka’s 60-month rate, and the monthly payments will be adjusted over the remainder of the loan term. The next recalculation date for the interest rate and monthly payment is June 1, 2013.

Future principal payments as of August 31, 2012, are expected to be:

<u>Year Ending</u> <u>August 31,</u>		
2013.....	\$	21,014
2014.....		22,082
2015.....		23,205
2016.....		24,352
2017.....		25,623

At the time of this loan agreement, the Granary Foundation entered into a bond purchase agreement with the bond holder. Though the Center is liable for monthly payments on the bonds, the Foundation agreed to purchase the bonds from the holder for the then outstanding principal balance of the bonds, if the Center is in default on the bonds. At such time, the bond holder will deliver possession of the deed of trust and the borrowing agreement to the Foundation.

**OBLIGATION UNDER GIFT ANNUITY AGREEMENTS**

The Foundation has entered into gift annuity agreements with four different individuals. Under the terms of the agreements, the Foundation will make annual payments at specified start dates to individuals identified by the donor. Upon the death of the annuitants, the annuity liability will be closed and the change in the value of the obligation under the annuity will be recognized in the statement of activities.

The liability under these agreements is recalculated annually based on the Internal Revenue Service’s life expectancy of the annuitants and the interest rate at date of the gift. Total cash paid under the agreements was \$22,434 for the year ended August 31, 2012. \$4,356 reduced the obligation and \$18,068 was included in expenses for the year ended August 31, 2012. Scheduled annual payments to beneficiaries for the year ending August 31, 2013, is \$22,424 of which \$4,157 will reduce the obligation (current maturities) and \$18,267 will be expensed.



**RESTRICTED NET ASSETS**

Temporary restricted net assets are available for the following purposes:

Rural Opportunities and Stewardship.....	\$ 95,867
Rural Enterprise Assistance Program.....	178,576
Rural Policy Program.....	143,627
Rural Organizing and Outreach Program.....	296,392
Rural Research and Analysis Program.....	33,555
National Rural Action Network.....	91,099
National Sustainable Agriculture Coalition.....	1,284,911
Center’s Endowment Held by the Granary.....	3,647,591
Obligations Under Gift Annuity.....	<u>104,517</u>
	<u>\$ 5,876,135</u>

Permanently restricted net assets are held per donor stipulations as follows:

Center’s Endowment Held by the Granary.....	\$ 1,500,000
Revolving Loan Fund.....	147,790
Center’s Endowment Held at a Community Foundation.....	<u>10,513</u>
	<u>\$ 1,658,303</u>

**PROPERTY AND EQUIPMENT**

The cost, book value after accumulated depreciation, and the estimated useful lives are as follows:

	<u>Estimated Lives</u>	
Buildings and Improvements.....	15-39 years	\$ 613,252
Land.....		10,000
Vehicle.....		7,000
Equipment.....		<u>196,061</u>
		826,313
Less Accumulated Depreciation.....		<u>(329,539)</u>
		<u>\$ 496,774</u>

Depreciation expense for the year ended August 31, 2012, was \$18,189.

**OPERATING LEASES**

The Center rents office space on a month-to-month basis. The lease calls for monthly payments of \$200.

The Center also rents equipment on a month-to-month basis. The lease calls for monthly payments of \$599.

On April 1, 2010, the Center entered into a three-year lease for office space. The lease calls for monthly payments of \$4,895 with a yearly increase of 4%.

On October 1, 2008, the Center entered into a five-year lease for office equipment. The lease calls for monthly payments of \$350.

**OPERATING LEASES (Continued)**

The following is a schedule of future minimum lease payments as of August 31, 2012:

Year Ending <u>August 31,</u>	
2013.....	\$ 41,258

Rent expense for the fiscal year ended August 31, 2012, was \$83,019.

**INCOME TAXES**

The Center is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation. Tax years potentially subject to examination of returns by authorities are 2009, 2010, 2011, and 2012.

**BEQUESTS**

The Foundation has been named beneficiary in a number of bequests. Such a gift will not be recorded in the financial statements until the donor's will has been declared valid by the probate court after the donor's death and the value of the amounts to be received are determinable. The Foundation's management believes that the fair market value of assets to be received could be as much as \$2,500,000.

**DONATED SERVICES**

Many volunteers donated time and services to The Center for Rural Affairs and Controlled Organizations. There is no objective basis available to measure the value of these services.

**RETIREMENT**

The Center has a tax-sheltered annuity retirement plan for substantially all employees with two or more years of service. The Center contributes an amount equal to five percent of the eligible employee's salaries. The employees may also make voluntary contributions to the plan subject to the maximum amount allowed by the Internal Revenue Code. Plan expenses were \$67,837 for the year ended August 31, 2012, and consisted of employer contributions only.

**CONTINGENCIES**

In the normal course of operations, the Center enters into grant agreements, which are subject to a third-party audit to determine the allowability of expenses claimed. In the opinion of management, the results of audits, if any, would not have a material adverse effect on the Center's financial position or the results of its activities.

**SUMMARIZED FINANCIAL INFORMATION FOR 2011**

The financial statements include certain prior-year summarized financial information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Agency's financial statements for the year ended August 31, 2011, from which the summarized information was derived.

**SUBSEQUENT EVENTS**

Subsequent events have been evaluated through February 25, 2013, the date the statements are available to be issued.

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**

August 31, 2012

	Center for Rural Affairs	Rural Investment Corporation	The Granary Foundation	Elimi- nations	Consoli- dated
<b>ASSETS</b>					
<b>Current Assets:</b>					
Cash and Cash Equivalents. . . . .	\$ 846,389	\$ 140	\$ 78,905	\$	\$ 925,434
Accounts Receivable. . . . .	1,867		3,500		5,367
Grants Receivable. . . . .	548,351				548,351
Accrued Interest. . . . .	23,228	4,674			27,902
Prepaid Expenses. . . . .	61,225				61,225
Current Maturities of Microloans Receivable. . . . .	622,146	175,100			797,246
Due from Affiliates. . . . .	<u>101,656</u>	<u>131,906</u>		(233,562)	<u>0</u>
Total Current Assets	2,204,862	311,820	82,405	(233,562)	2,365,525
<b>Property and Equipment. . . . .</b>	496,774				496,774
<b>Other Assets:</b>					
Restricted Cash. . . . .			414,194		414,194
Grants Receivable. . . . .	1,403,000				1,403,000
Cash in Revolving Loan Funds. . . . .	1,042,087	354,498			1,396,585
Microloans Receivable, Net of Current Maturities (Net of Allowance of \$110,000). . . . .	1,783,534	545,779			2,329,313
Investments. . . . .			5,403,805		5,403,805
Cash Surrender Value of Life Insurance. . . . .			40,703		40,703
Total Other Assets	<u>4,228,621</u>	<u>900,277</u>	<u>5,858,702</u>	<u>0</u>	<u>10,987,600</u>
Total Assets	<u>\$ 6,930,257</u>	<u>\$ 1,212,097</u>	<u>\$ 5,941,107</u>	<u>\$ (233,562)</u>	<u>\$ 13,849,899</u>
<b>LIABILITIES AND NET ASSETS</b>					
<b>Current Liabilities:</b>					
Accounts Payable. . . . .	\$ 55,290	\$	\$	\$	\$ 55,290
Accrued Expenses. . . . .	151,178				151,178
Due to Affiliates. . . . .	131,906		101,656	(233,562)	0
Current Maturities of Long-Term Debt. . . . .	<u>449,878</u>		<u>4,157</u>		<u>454,035</u>
Total Current Liabilities	788,252	0	105,813	(233,562)	660,503
<b>Long-Term Obligations, Net of Current Maturities:</b>					
Obligations Under Gift Annuity Agreements. . . . .			68,615		68,615
Building Loan Payable. . . . .	290,665				290,665
Lending Capital Loans Payable. . . . .	<u>2,143,867</u>	<u>1,200,000</u>			<u>3,343,867</u>
Total Long-Term Obligations	<u>2,434,532</u>	<u>1,200,000</u>	<u>68,615</u>	<u>0</u>	<u>3,703,147</u>
Total Liabilities	3,222,784	1,200,000	174,428	(233,562)	4,363,650
<b>Net Assets:</b>					
Unrestricted:					
Revolving Loan Fund. . . . .	844,438				844,438
Net Investment in Property and Equipment. . . . .	206,109				206,109
Unrestricted, Undesignated. . . . .	<u>374,596</u>	<u>12,097</u>	<u>514,571</u>		<u>901,264</u>
	1,425,143	12,097	514,571	0	1,951,811
Temporarily Restricted. . . . .	2,124,027		3,752,108		5,876,135
Permanently Restricted. . . . .	<u>158,303</u>		<u>1,500,000</u>		<u>1,658,303</u>
Total Net Assets	<u>3,707,473</u>	<u>12,097</u>	<u>5,766,679</u>	<u>0</u>	<u>9,486,249</u>
Total Liabilities and Net Assets	<u>\$ 6,930,257</u>	<u>\$ 1,212,097</u>	<u>\$ 5,941,107</u>	<u>\$ (233,562)</u>	<u>\$ 13,849,899</u>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATING STATEMENT OF ACTIVITIES - UNRESTRICTED**

Year Ended August 31, 2012

	Center for Rural Affairs	Rural Investment Corporation	The Granary Foundation	Elimi- nations	Consoli- dated
<b>Unrestricted:</b>					
Revenue and Support:					
Donations. . . . .	\$ 262,296	\$ 140	\$ 15,757	\$	\$ 278,193
Fees and Reimbursements. . . . .	183,830	294	551		184,675
Publications. . . . .	1,425				1,425
Interest from Microloans. . . . .	142,019	47,363			189,382
Realized and Unrealized Gain on Investments. . . . .			102,659		102,659
Interest and Dividend Income. . . . .	5,426		190,742		196,168
Grants and Contracts. . . . .	42,100				42,100
	<u>637,096</u>	<u>47,797</u>	<u>309,709</u>	<u>0</u>	<u>994,602</u>
Net Assets Released from Restrictions:					
Satisfaction of Grant Restrictions. . . . .	3,707,452				3,707,452
Satisfaction of Donor Restrictions. . . . .			4,356		4,356
	<u>3,707,452</u>	<u>0</u>	<u>4,356</u>	<u>0</u>	<u>3,711,808</u>
Total Revenue and Support	4,344,548	47,797	314,065	0	4,706,410
Expenses:					
Program Services:					
Rural Opportunities and Stewardship Program. . .	533,101				533,101
MarketPlace. . . . .	98,818				98,818
Rural Enterprise Assistance Program. . . . .	989,323	35,835			1,025,158
Rural Policy Program. . . . .	259,708				259,708
Rural Research and Analysis Program. . . . .	139,423				139,423
Rural Organizing and Outreach Program. . . . .	392,093				392,093
National Rural Action Network. . . . .	50,396				50,396
National Sustainable Agriculture Coalition. . . . .	1,189,020				1,189,020
	<u>3,651,882</u>	<u>35,835</u>	<u>0</u>	<u>0</u>	<u>3,687,717</u>
Supporting Services:					
Administrative. . . . .	426,832		66,803		493,635
Fundraising and Development. . . . .	92,413		39,192		131,605
Total Expenses	<u>519,245</u>	<u>0</u>	<u>105,995</u>	<u>0</u>	<u>625,240</u>
	<u>4,171,127</u>	<u>35,835</u>	<u>105,995</u>	<u>0</u>	<u>4,312,957</u>
<b>Change in Unrestricted Net Assets. . . . .</b>	173,421	11,962	208,070	0	393,453
Net Assets, Beginning of Year. . . . .	<u>1,251,722</u>	<u>135</u>	<u>306,501</u>		<u>1,558,358</u>
<b>Net Assets, End of Year</b>	<u>\$ 1,425,143</u>	<u>\$ 12,097</u>	<u>\$ 514,571</u>	<u>\$ 0</u>	<u>\$ 1,951,811</u>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATING STATEMENT OF ACTIVITIES - TEMPORARILY RESTRICTED AND**  
**PERMANENTLY RESTRICTED (CONTINUED)**

Year Ended August 31, 2012

	Center for Rural Affairs	Rural Investment Corporation	The Granary Foundation	Elimi- nations	Consoli- dated
<b>Temporarily Restricted:</b>					
Revenue and Support:					
Grants and Contracts. . . . .	\$ 4,458,824	\$	\$	\$	\$ 4,458,824
Net Assets Released from Restrictions:					
Satisfaction of Grant Restrictions. . . . .	(3,707,452)		(4,356)		(3,707,452)
Satisfaction of Donor Restrictions. . . . .	<u>(3,707,452)</u>	<u>0</u>	<u>(4,356)</u>	<u>0</u>	<u>(3,711,808)</u>
<b>Change in Temporarily Restricted Net Assets. . . . .</b>	<b>751,372</b>	<b>0</b>	<b>(4,356)</b>	<b>0</b>	<b>747,016</b>
Net Assets, Beginning of Year. . . . .	<u>1,372,655</u>		<u>3,756,464</u>		<u>5,129,119</u>
<b>Net Assets, End of Year</b>	<b><u>\$ 2,124,027</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 3,752,108</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 5,876,135</u></b>
<b>Permanently Restricted:</b>					
Net Assets, Beginning of Year. . . . .	<u>\$ 158,303</u>	<u>\$</u>	<u>\$ 1,500,000</u>	<u>\$</u>	<u>\$ 1,658,303</u>
<b>Net Assets, End of Year</b>	<b><u>\$ 158,303</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 1,500,000</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 1,658,303</u></b>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATING STATEMENT OF CASH FLOWS**

Year Ended August 31, 2012

	Center for Rural Affairs	Rural Investment Corporation	The Granary Foundation	Elimi- nations	Consoli- dated
<b>Cash Flows from Operating Activities:</b>					
Cash Received from Support and Revenue. . . . .	\$ 4,505,263	\$ 434	\$ 12,860	\$	\$ 4,518,557
Cash Paid to Employees and Suppliers. . . . .	(4,109,158)		(98,915)		(4,208,073)
Interest Income. . . . .	160,022	42,689	197,124		399,835
Interest Expense. . . . .	<u>(29,000)</u>	<u>(35,835)</u>			<u>(64,835)</u>
<b>Net Cash Provided by Operating Activities. . . . .</b>	<b>527,127</b>	<b>7,288</b>	<b>111,069</b>	<b>0</b>	<b>645,484</b>
<b>Cash Flows from Investing Activities:</b>					
Proceeds from Sale of Investments. . . . .			1,948,311		1,948,311
Purchase of Investments. . . . .			(1,768,584)		(1,768,584)
Increase in Microloans Receivable. . . . .	(573,219)				(573,219)
Decrease in Revolving Loan Fund. . . . .	467,764				467,764
Purchase of Property, Plant, and Equipment. . . . .	<u>(7,843)</u>				<u>(7,843)</u>
<b>Net Cash Provided (Used) by Investing Activities. . . . .</b>	<b>(113,298)</b>	<b>0</b>	<b>179,727</b>	<b>0</b>	<b>66,429</b>
<b>Cash Flows from Financing Activities:</b>					
Due to/from Affiliates. . . . .	108,495	(7,148)	(101,347)		0
Payments of Gift Annuity Agreements. . . . .			(4,356)		(4,356)
Proceeds from Long-Term Obligations. . . . .	500,000				500,000
Payments on Long-Term Obligations. . . . .	<u>(394,082)</u>				<u>(394,082)</u>
<b>Net Cash Provided (Used) by Financing Activities. . . . .</b>	<b>214,413</b>	<b>(7,148)</b>	<b>(105,703)</b>	<b>0</b>	<b>101,562</b>
<b>Net Increase in Cash. . . . .</b>	<b>628,242</b>	<b>140</b>	<b>185,093</b>	<b>0</b>	<b>813,475</b>
Cash, Beginning of Year:					
Unrestricted. . . . .	218,147		66,825		284,972
Restricted. . . . .			241,181		241,181
Total Cash, Beginning of Year. . . . .	<u>218,147</u>	<u>0</u>	<u>308,006</u>	<u>0</u>	<u>526,153</u>
<b>Cash, End of Year:</b>					
Unrestricted. . . . .	846,389	140	78,905		925,434
Restricted. . . . .			414,194		414,194
<b>Total Cash, End of Year</b>	<b><u>\$ 846,389</u></b>	<b><u>\$ 140</u></b>	<b><u>\$ 493,099</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 1,339,628</u></b>

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATING STATEMENT OF CASH FLOWS (CONTINUED)**

Year Ended August 31, 2012

	Center for Rural Affairs	Rural Investment Corporation	The Granary Foundation	Elimi- nations	Consoli- dated
<b>RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES</b>					
<b>Change in Net Assets</b> .....	\$ 924,793	\$ 11,962	\$ 203,714	\$	\$ 1,140,469
<b>Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities:</b>					
Depreciation Expense.....	18,189				<b>18,189</b>
Gain on Sale of Investments.....			(102,659)		<b>(102,659)</b>
Clean Tech Ventures Expenses Per K-1.....			7,080		<b>7,080</b>
Changes in Operating Assets and Liabilities:					
Cash Surrender Value of Life Insurance.....			(4,948)		<b>(4,948)</b>
Accrued Interest Receivable.....	12,577	(4,674)	6,382		<b>14,285</b>
Accounts Receivable.....	5,311		1,500		<b>6,811</b>
Grants Receivable.....	(448,512)				<b>(448,512)</b>
Prepaid Expenses.....	(8,725)				<b>(8,725)</b>
Increase (Decrease) in Liabilities:					
Accounts Payable.....	12,573				<b>12,573</b>
Accrued Expenses.....	10,921				<b>10,921</b>
Total Adjustments to Change in Net Assets	<u>(397,666)</u>	<u>(4,674)</u>	<u>(92,645)</u>	<u>0</u>	<u><b>(494,985)</b></u>
<b>Net Cash Provided by Operating Activities</b>	<u>\$ 527,127</u>	<u>\$ 7,288</u>	<u>\$ 111,069</u>	<u>\$ 0</u>	<u>\$ 645,484</u>
<b>Non-Cash Investing and Financing Activities:</b>					
Transfer of Microloans Receivable.....	\$ 720,879	\$ (720,879)			
Transfer of Revolving Loan Fund.....	354,498	(354,498)			
Transfer of Long-Term Debt.....	(1,200,000)	1,200,000			
Due to/from Affiliates.....	124,623	(124,623)			

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES**

Year Ended August 31, 2012

	Center for Rural Affairs	Rural Investment Corporation	The Granary Foundation	Elimi- nations	Consoli- dated
Salaries.....	\$ 1,718,108	\$	\$ 2,152	\$	\$ 1,720,260
Employee Benefits.....	878,668		1,078		879,746
Grants and Subcontracts.....	342,776				342,776
Consultants, Professional Services, and Management Fees.....	<u>434,032</u>		<u>62,105</u>		<u>496,137</u>
Total Salaries and Related Expenses	3,373,584	0	65,335	0	3,438,919
Travel and Per Diem.....	178,918		5,465		184,383
Meeting Expenses.....	78,597		256		78,853
Office Space.....	135,651		122		135,773
Equipment Usage.....	5,918		85		6,003
Small Equipment.....	14,736				14,736
Interest.....	29,000	35,835			64,835
Insurance and Bonding.....	11,180		3,034		14,214
Supplies.....	67,442		1,269		68,711
Printing.....	64,299		285		64,584
Publications and Subscriptions.....	36,105		87		36,192
Telephone and Fax.....	35,974		90		36,064
Postage and Mail Service.....	29,522				29,522
Payments Under Gift Annuity Agreements.....			18,068		18,068
Staff Development.....	12,565				12,565
Bad Debt Expense.....	66,807				66,807
Miscellaneous.....	<u>42,350</u>		<u>378</u>		<u>42,728</u>
	4,182,648	35,835	94,474	0	4,312,957
Allocation of Indirect Expenses.....	<u>(11,521)</u>		<u>11,521</u>		<u>0</u>
Total Expenses	<u>\$ 4,171,127</u>	<u>\$ 35,835</u>	<u>\$ 105,995</u>	<u>\$ 0</u>	<u>\$ 4,312,957</u>



**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**

Year Ended August 31, 2012

Federal Grantor/Pass-Through Grantor/Program Title	Federal CFDA Number	Grant Identifying Number	Federal Expenditures
<b>U.S. Small Business Administration:</b>			
Microloan Program:			
Grants.....	59.046	SBAHQ-10-Y-0066	\$ 52,735
Grants.....	59.046	SBAHQ-11-Y-0065	406,611
Grants.....	59.046	SBAHQ-12-Y-0098	595
Loans.....	59.046		2,060,232
Women's Business Center Program.....	59.043	SBAHQ-06-W-0021	93,254
<b>U.S. Department of Agriculture:</b>			
Institution Capacity Building Grants.....	10.216	2009-35400-05076	9,054
Rural Business Enterprise Grants.....	10.769	32-011-0470553823	105,968
National Institute of Food and Agriculture:			
Beginning Farmers and Rancher Development Program.....	10.311		202,967
Cooperative State Research, Education, and Extension Service:			
North Central SARE.....	10.500	2009-47001-05621	9,250
Farmers' Market Promotion Program.....	10.168	12-25-G-0958	37,426
Rural Microenterprise Assistance Program:			
Grant.....	10.870	32-011-0470553823	36,296
Loans.....	10.870		400,000
Farm Service Agency:			
Socially Disadvantage Farmers and Ranchers Program.....	10.443	59-2501-10-050-0	146,647
Natural Resources Conservative Service Environmental Quality Incentives Program:			
Conservative Innovation Grants.....	10.912	69-3A75-10-131	56,950
Risk Management Agency:			
Risk Management Agency.....	10.455	11-IE-53102-076	69,797
<b>Corporation for National and Community Service:</b>			
Americorp State.....	94.006		<u>39,900</u>
			<u>\$ 3,727,682</u>

## NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

### **BASIS OF PRESENTATION**

The accompanying schedule of federal awards includes the federal grant activity of The Center for Rural Affairs and Controlled Organizations and is presented on the modified cash basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in preparation of, the consolidated financial statements.

### **SUBRECIPIENTS**

The Center for Rural Affairs and Controlled Organizations had no subrecipients.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

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***Nichols, Rise &  
Company, L.L.P.***

Certified Public Accountants and Consultants

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C. D. Merry,  
CPA, ABV  
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CPA, CMA  
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B. J. Kooiker, CPA*

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(1916-2003)  
C. L. Rise, CPA  
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W. F. Sibley, CPA  
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To the Board of Directors  
The Center for Rural Affairs and Controlled Organizations  
Lyons, Nebraska

We have audited the consolidated financial statements of The Center for Rural Affairs and Controlled Organizations as of and for the year ended August 31, 2012, and have issued our report thereon dated February 25, 2013. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

**Internal Control Over Financial Reporting**

Management of The Center for Rural Affairs and Controlled Organizations is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered The Center for Rural Affairs and Controlled Organizations' internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Center's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, we identified certain deficiencies in internal control over financial reporting, described below, that we consider to be significant deficiencies in internal control over financial reporting. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described below to be a significant deficiency.

The preparation of GAAP financial statements and footnote disclosures requires extensive knowledge of constantly changing accounting pronouncements. Currently, no one in the Company has the training to prepare GAAP financial statements with complete footnote disclosures.

The entity's response to the significant deficiency identified in our audit is described in the accompanying corrective action plan. We did not audit the entity's response; and accordingly, we express no opinion on it.

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Center for Rural Affairs and Controlled Organizations' financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit; and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the board of directors, management, and federal awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

*Nichols, Rise & Company, L.L.P.*

Sioux City, Iowa  
February 25, 2013

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH  
REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL  
EFFECT ON ITS MAJOR PROGRAM AND ON INTERNAL CONTROL  
OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133**

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***Nichols, Rise &  
Company, L.L.P.***

Certified Public Accountants and Consultants

To the Board of Directors  
The Center for Rural Affairs and Controlled Organizations  
Lyons, Nebraska

Compliance

We have audited the compliance of The Center for Rural Affairs and Controlled Organizations with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on its major federal program for the year ended August 31, 2012. The Center for Rural Affairs and Controlled Organizations' major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to its major federal program is the responsibility of The Center for Rural Affairs and Controlled Organizations' management. Our responsibility is to express an opinion on The Center for Rural Affairs and Controlled Organizations' compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about The Center for Rural Affairs and Controlled Organizations' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of The Center for Rural Affairs and Controlled Organizations' compliance with those requirements.

In our opinion, The Center for Rural Affairs and Controlled Organizations complied, in all material respects, with the requirements referred to above that could have a direct and material effect on its major federal program for the year ended August 31, 2012.

Internal Control Over Compliance

The management of The Center for Rural Affairs and Controlled Organizations is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audits, we considered The Center for Rural Affairs and Controlled Organizations' internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control over compliance.

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*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the board of directors, management, and federal awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

*Nichols, Rise & Company, L.L.P.*

Sioux City, Iowa  
February 25, 2013

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
***SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS***

Year Ended August 31, 2012

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**Previous Finding Reference Number: 2011-1**

Narrative:	This finding is outstanding at August 31, 2012, because management is satisfied with the financial statement presentation.
Status:	Outstanding
Reporting Period:	August 31, 2011

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS  
SCHEDULE OF FINDINGS AND QUESTIONED COSTS**

Year Ended August 31, 2012

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**SECTION I - SUMMARY OF AUDITOR'S RESULTS**

**Financial Statements**

Type of auditor's report issued: Unqualified

Internal control over financial reporting:

- Material weakness(es) identified?  yes  no
- Significant deficiency(ies) identified that are not considered to be material weaknesses?  yes  none reported

Noncompliance material to financial statements noted?  yes  no

**Federal Awards**

Internal control over major programs:

- Material weakness(es) identified?  yes  no
- Significant deficiency(ies) identified that are not considered to be material weakness(es)?  yes  none reported

Type of auditor's report issued on compliance for major programs: Unqualified

Any audit findings disclosed that are required to be reported in accordance with section 510(a) of Circular A-133?  yes  no

Identification of major programs:

<u>CFDA Number</u>	<u>Name of Federal Program</u>
59.046	SBA Microloan Program

Dollar threshold used to distinguish between type A and type B programs: \$300,000

Auditee qualified as low-risk auditee?  yes  no



**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
***SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED)***

Year Ended August 31, 2012

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**SECTION II - FINANCIAL STATEMENT FINDINGS**

**Finding 2012-1:**

Criteria:	There is nobody in the organization with the training and experience needed to prepare GAAP financial statements with complete footnote disclosures.
Condition:	Internal control includes controls over financial reporting under generally accepted accounting principles (GAAP). The entity should have appropriate controls over financial reporting.
Cause:	The preparation of GAAP financial statements and footnote disclosures requires extensive knowledge of constantly changing accounting pronouncements.
Effect:	The financial statements prepared by the entity may not be prepared in accordance with GAAP.
Recommendation:	Management has engaged us as auditors to prepare GAAP basis financial statements with disclosures as permitted by Generally Accepted Auditing Standards. However, we are not a part of the entity's internal control. Accordingly, this is a significant deficiency in internal control. No further action is necessary.

**THE CENTER FOR RURAL AFFAIRS AND CONTROLLED ORGANIZATIONS**  
***CORRECTIVE ACTION PLAN***

Year Ended August 31, 2012

Finding Number	Responsible Individual	Management Views	Corrective Action	Anticipated Completion Date
2012-01	Center's Management	The Center's management and Board of Directors will rely on the auditors to prepare the financial statements.	N/A	Continuous