# Vitalizing Communities: Building on Assets and Mobilizing for Collective Action

- A ASSET
- B BASED
- C COMMUNITY
- **D** -DEVELOPMENT

Created for: the Center for Applied Rural Innovation, University of Nebraska-Lincoln

### Asset-Based Community Development

- Asset-based community development (ABCD) is a concept pioneered by John P. Kretzman & John L. McKnight.
- ABCD A very different philosophical base from more "traditional" approach to community development.
- Foundation for the "traditional" approach is identifying a community's needs, deficiencies & problems.
- Foundation for ABCD is an exciting journey of discovering a community's capacities & assets.
- There are other differences between the traditional & the ABCD approach.

#### Asset-Based Community Development

#### **Traditional Path 1**

Goal: Insti Conversation: Prob

Institutional Change Problems & Concerns Power

View of Individual: Consumer, Client

Needs based on community

#### "Problems"

Unemployment, gangs, truancy, broken families, housing shortage, crime, child abuse, illiteracy, welfare, lead poisoning, dropouts, etc.

#### **Alternative Path 2**

Assets

Basis:

Goal: Building Communities
Conversation: Gifts & Dreams
Change Agent: Relationships
View of Individual: Producer, Owner

Assets based on community

#### "Treasures"

Youth, elderly, artists, churches, schools, businesses, parks, libraries, cultural groups, community colleges, clubs, hospitals, farms, ranches, etc.

### Asset-Based Community Development

- The ABCD approach sees the community as a "treasure chest" to be built upon. Resources from outside the community (e.g., external grants) should be used only as a last resort in order to fill "gaps."
- Asset mapping and asset mobilization are very different concepts.
- Asset mapping is an inventory of the community's treasure chest. In the process of this inventorying, important relationships are developed. However, asset mapping is NOT an action step.

#### Asset-Based Community Development

- Asset mobilization IS an action step. Mobilizing assets for collective action requires organizing and harnessing the relationships that exist within the community.
- There are at least six important categories of assets within any community:
  - the assets of individuals;
  - 2. the assets of associations;
  - 3. the assets of institutions;
  - economic linkages and business assets;
  - 5. the natural resources and
  - previous processes and plans for community and economic development.
- A holistic ABCD approach is inclusive and includes all five categories of assets. This is ideal; however, in some cases, the community may not be able or willing to undertake such a comprehensive approach.

#### A Process

- 1. Organize a table of people
  - Represents a cross section of community
- 2. Table of People identify:
  - Focus on mobilizing community (holistic model).
  - b. Focus on specific issue
- 3. Table of people identify citizens to organize and collect assets

#### Possible Models:

- 1. Individual Assetsstudents from school collect, disseminate
- Associational Assets-Table of people take first cut at identifying these assets
- 3. Institutional Assets-Table of people take lead
- Economic Assets- Local bankers and business leaders take first cut at identifying.

- 5. Natural Resources-Identify residents to start asset inventory process
- Place assets in public places through out community
- 7. Call "Town Hall Meeting"
- 8. Citizens add to assets
  - a) Organize around asset sets to create new opportunities and maintain positive aspects of community
- 9. Community citizens are mobilized to take action

Individ	ual Skills/Assets Inventor Inventory Tool 1A Phone	
Health  Caring for the Elderly Caring for the Mentally III Caring for the Mentally III Caring for the Sick Caring for Disabled People EMT or Emergency First Aid Nursing Experience Nutrition Exercise Office Typing (wpm) Taking Phone Messages Writing Business Letters Receiving Phone Orders Operating Switchboard Bookkeeping Computer Information Entry Computer Word Processing Other Child Care Infant Care (0-1 yr.) Child Care (1-6 yrs.) Adolescent Care (7-13 yrs.) Taking Kids on Field Trips Preschool Care	Construction & Repair Painting Plumbing Electrical Carpentry Brick and Masonry Wall Papering Furniture Repairs Locksmith or Lock Repairs Building Garages Drywalling and Taping Cabinetmaking Welding and Soldering Concrete Work Heating & Cooling Systems Flooring & Carpeting Roofing Other Maintenance Floor Cleaning Household Cleaning Lawn Mowing and Yard Work Gardening Tree & Shrubbery Care Other	Food Catering Preparing for Many People Serving to Many People Operating Commercial Equip. Baking Meat Cutting & Preparation Bartending Transportation Driving a Car Driving a Van Driving a Tractor-Trailer Driving Emergency Vehicles Supervision Writing Reports Filling out Forms Working with a Budget Recording of Activities Writing Proposals or Grants Planning Projects Supervising Projects

Individ	ual Skills/Assets Inventor Inventory Tool 1A Phone 444-123-4	ry <b>√</b> 4444 Date <u>3-9-04</u> _
Health  Caring for the Elderty  Caring for the Mentally III  Caring for the Mentally III  Caring for the Sick  Caring for Disabled People  EMT or Emergency First Aid  Nursing Experience  Nutrition  Exercise  Office  Typing (wpm)  Taking Phone Messages  Writing Business Letters  Receiving Phone Orders  Operating Switchboard  Bookkeeping  Computer Information Entry  Computer Word Processing  Other  Child Care  Infant Care (0-1 yr.)  Child Care (1-6 yrs.)  Adolescent Care (7-13 yrs.)  Taking Kids on Field Trips  Yereschool Care	Construction & Repair    Painting   Plumbing   Electrical   Carpentry   Brick and Masonry   Wall Papering   Furniture Repairs   Locksmith or Lock Repairs   Building Garages   Drywalling and Taping   Cabinetmaking   Welding and Soldering   Concrete Work   Heating & Cooling Systems   Flooring & Carpetting   Roofing   Other	Food  Catering  Preparing for Many People Serving to Many People Operating Commercial Equip. Baking Meat Cutting & Preparation Bartending  Transportation Driving a Car Driving a Van Driving a Tractor-Trailer Driving a Tractor-Trailer Driving a Tractor-Trailer Driving a Commercial Truck Operating Farm Equipment Driving Emergency Vehicles Supervision Writing Reports Filling out Forms Working with a Budget Recording of Activities Writing Proposals or Grants Planning Projects Supervising Projects Other

Equipment & Machinery	Arts	Personal Care
☐ Radio, TV, VCR Repair	☐ Drawing or Painting	☐ Sewing
☐ Small Appliance Repair	☐ Singing	☐ Knitting or Crocheting
☐ Auto/Van Repair	☐ Playing an Instrument	☐ Hair Cutting & Styling
☐ Truck/Bus Repair	☐ Dancing	☐ Massage Therapy
☐ Farm Equipment Repair	☐ Acting	☐ Other
□ Operating a Forklift	☐ Other	Other
☐ Household Equipment Repair	Security	☐ Furniture/Equipment Moving
☐ Washer/Dryer Repair	☐ Guarding Property	☐ Sports Organizing/Coaching
☐ Operating a Crane	☐ Armed Guard	☐ Sports Organizing/Coaching ☐ Recreation Supervision
☐ Small Engine Repair	☐ Crowd Control	☐ Community Surveys
☐ Jewelry/Watch Repair	☐ Alarms & Security Systems	☐ Committee Organizing
☐ Other	☐ Firefighting	☐ Committee Organizing
Sales	☐ Law Enforcement	☐ Meeting Facilitator
☐ Cash Register Operation	Other	☐ Foreign Language
☐ Selling Products Wholesale	- Other	□ Local Community Historian
☐ Selling Products Retail		☐ Cultural Historian
☐ Selling Services		☐ Real Estate Appraiser
☐ Phone Sales or Service		
☐ Other		
2. Which of all your skills are good	u do best?c)enough that other people would hire	you to do them?
Which skills would you most like		

Equipment & Machinery	Arts	Personal Care
Radio, TV, VCR Repair	□ Drawing or Painting	✓ Sewing
☐ Small Appliance Repair	✓ Singing	✓ Knitting or Crocheting
☐ Auto/Van Repair	✓ Playing an Instrument	☐ Hair Cutting & Styling
☐ Truck/Bus Repair	☑Dancing	☐ Massage Therapy
☐ Farm Equipment Repair	☐ Acting	☐ Other
□ Operating a Forklift	☐ Other	Other
☐ Household Equipment Repair	Security	☐ Furniture/Equipment Moving
☐ Washer/Dryer Repair	☐ Guarding Property	☐ Sports Organizing/Coaching
☐ Operating a Crane	☐ Armed Guard	Recreation Supervision
☐ Small Engine Repair	☐ Crowd Control	☐ Community Surveys
☐ Jewelry/Watch Repair	☐ Alarms & Security Systems	✓ Committee Organizing
☐ Other	☐ Firefighting	Committee Chairperson
Sales	□ Law Enforcement	✓ Meeting Facilitator
☐ Cash Register Operation	☐ Other	☐ Foreign Language
☐ Selling Products Wholesale		☐ Local Community Historian
☐ Selling Products Retail		☐ Cultural Historian
☐ Selling Services		☐ Real Estate Appraiser
☐ Phone Sales or Service		
□ Other		
Which of all your skills are good	Nursingc) Gardeni enough that other people would hire	you to do them?
	Nutrition c) Supervi	
a) Baking b) 1	Sewing c) Infant C	Care
4. Which skills would you most like a) Spanish b)	to leam?  Carpentry	ity Surveys

	ory Tool 1B
Name	Phone Date
For Individuals: Have you ever organ community activities? If yes, place a	nized or participated in any of the following check mark in the box provided.
4-H Clubs	Political Campaigns
☐ Boy Scouts/Girl Scouts	☐ Neighborhood/Block Clubs
☐ Church Fundraiser	☐ Community Groups
Bingo	☐ Yard/Rummage Sales
☐ School-Parent Associations	☐ Community Gardens
☐ Sports Teams	☐ Neighborhood Associations
☐ Camp Trips for Youth	☐ Recreation Clubs
☐ Field Trips	☐ Arts Organizations
Other Community Work	Other Clubs or Organizations
Look at this list again. Which of participate in as part of Building You others.  1	

	Skills/Assets Inventory ✔ ry Tool 1B
Name Martha Clifford	Phone <u>444-123-4444</u> Date <u>3-9-04</u>
For Individuals: Have you ever organicommunity activities? If yes, place a cl	zed or participated in any of the following heck mark in the box provided.
✓ 4-H Clubs	Political Campaigns
■ Boy Scouts/Girl Scouts	Meighborhood/Block Clubs
Church Fundraiser	Community Groups
<b>☑</b> Bingo	✓ Yard/Rummage Sales
School-Parent Associations	Community Gardens
☐ Sports Teams	✓ Neighborhood Associations
Camp Trips for Youth	☐ Recreation Clubs
Field Trips	☐ Arts Organizations
Other Community Work  I have taught parenting skills to teen moms	Other Clubs or Organizations
Volunteer for Meals on Wheels Volunteer at the Food Bank	

Name	Phone	Skills

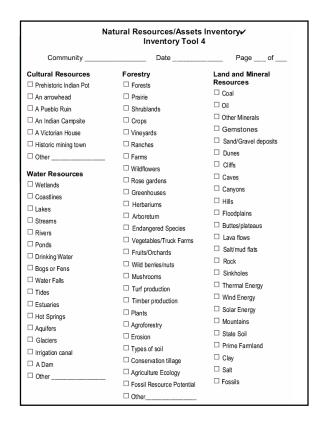
Name	Phone	Skills
Martha Clifford	444-1234	healthcare, childcare, horticulture, nutrition, Organizing Committees
Leopold Bloom	444-1234	architecture, historian, antiques, speaks fluent Spanish
Jim McMaster	444-1234	natural resource conservation, works well with youth, environmental background
Mai Vu	444-1234	speaks & reads 5 languages, preparing food for large groups, organizing festivals
John Conmee	444-1234	conflict resolution, mediation, disaster preparation, counseling, grant-writing

	Inventory Tool 2	•
Community	Date	Page of
Name of Association	Contact Person	Phone Number
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		_
		_
		-
		_
		_
Examples	er of Commerce, noighborhood	I business associations, trade group
	er of Commerce, neignborhood Cross, Cancer Society, United	

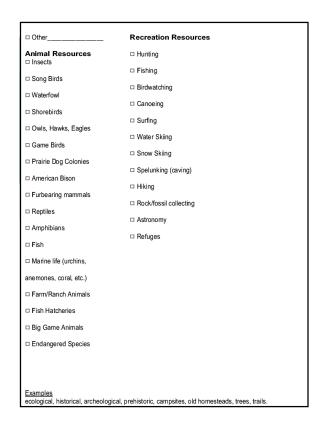
Community Craneville	Date _ <del>3-9-04</del>	Page 1 of 1
Name of Association	Contact Person	Phone Number
Chamber of Commerce	Greta Conroy	444-123-4444
4-H	Molly Bloom	444-123-4444
FFA	Freddy Malins	444-123-4444
United Way	Andre Riviere	444-123-4444
County Health Fair	Michael Furey	444-123-4444
M.A.D.D.	Polly Mooney	444-123-4444
Farmer's Market	Gabriel Conroy	444-123-4444
Literacy Council	James Duffy	444-123-4444
Red Cross	Nora Barnacle	444-123-4444
County Fair	Stephen Dedalus	444-123-4444
Historic Preservation Assoc	c. Leopold Bloom	444-123-4444
Craneville Tourism	Humphrey Earwicker	444-123-4444
VFW	Buck Mulligan	444-123-4444
Examples Business Associations: Chamber Charitable Groups/Drives: Red Cr		y, Diabetes Association,

Institutional Assets Inventory <b>√</b> Inventory Tool 3		
Community	Date	Page of
Name of Institution	Contact Person	Phone Number
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Community <u>Craneville</u> Date <u>3-9-04</u> <u>1</u> Page of		
Name of Institution	Contact Person	Phone Number
Eligius Montesori School	Lizzie Twigg	444-123-4444
St. Sithney Hospital	Jack Power	444-123-4444
Craneville Police Dept	Cyril Sergeant	444-123-4444
St. Anthony Church	Father John Conmee	444-123-4444
Craneville Mayor's Office	Mayor Lydia Douce	444-123-4444
Bibiana nursing home	Sister Mary Driscoll	444-123-4444
Bella Cohen Middle School	Rueben Dodd	444-123-4444
Lenehan Dentistry	Martin Lenehan	444-444-1234
Purefoy Veterinary	Dave Purefoy	444-123-4444
		·









Community	Date _	Pag	Page of	
Name of Business	Type of Business	Contact Person	Phone Number	
Agriculture: machiner	equipment, irrigation, electrica y and equipment, livestock, g zeries, clothing, drug store, fle	rain and other crops, pesti		

Community <u>Craneville</u> Date <u>3-9-04</u> Page <u>1</u> of <u>1</u>				
Name of Business	Type of Business		Contact Person	Phone Number
Bloom Hair Salon	Beauty Parlor		Marley Bloom	444-123-444
Pho Tau Mai	Restaurant		Mai Vu	444-123-444
Piggly Wiggly	Grocery Store		Larry Deely	444-123-44
Skagway	Discount Store		Darwin Smith	444-123-44
Jim's Fly Fishing	Fishing Store	•	Jim McMaster	444-123-44
Merry Manor	Daycare Center		Cindy Lopez	444-123-44
Tres Hermanas	Café		Marcella Gonzalez	444-123-44
Strawberry Inn	Bed & Breakfast	•	Agatha Carruthers	444-123-44
Bluebeard Antiques	Antique Shop		Alistair Grimly	444-123-44
Mooney Art Gallery	Art Gallery		Sunshine Mooney	444-123-4
Ammo & Stuff	Gun Store		Gunner Johansen	444-123-44
Big Cow Dairy	Dairy Processing		Joseph Briggs	444-123-44
Zoey's Dance Studio	Dance Lessons		Zoey Coleman	444-123-44
Examples  Manufacturing: farm equipment, irrigation, electrical, tools, food processing,  Agriculture: machinery and equipment, livestock, grain and other crops, pesticides, seed & fertilizer,  Retail: hardware, groceries, clothing, drug store, florist,  Other: meat packing, cafes and restaurants, country clubs, motels, auto and truck repair,				

Community	Date	Page of	
Name of Business	Proportion of Workers Hired Locally	Proportion of Non - Labs Supplies and Input Purchase Locally	

Local Business Linkages Inventory✓ Inventory Tool 5B				
Community Craneville	Date _3-9-04	Page1_ of _1		
Name of Business	Proportion of Workers Hired Locally	Proportion of Non - Labo Supplies and Input Purchased Locally		
Bloom Hair Salon	100%			
Piagly Wiagly	80%	10%		
Pho Tau Mai	75%	20%		
Piagly Wiagly	90%	10%		
Tres Hermanas	80%	_15%		
Skagway	40%	2%		
Jim's Fly Fishing Tours	100%	50%		
Merry Manor	100%	25%		
Strawberry House Inn	100%	85%		
Ammo & Things	85%	2%		
Bluebeard Antiques	100%	75%		
Big Cow Dairy	40%	40%		

Local Economic Linkage Inventory ✔ Inventory Tool 5C			
Community	Date	Page of	
Type of Goods/Services Purchased by Individuals, Associations and Institutions	% Purchased Outside the Community	% Purchased Inside the Community	
		_	
		_	
		_	
		_	
		_	

Community _Craneville	Date _3-9-04	Page _1 of _1_
Type of Goods/Services Purchased by Individuals, Associations and Institutions	% Purchased Outside the Community	% Purchased Inside the Community
Food	50%	50%
Clothing	85%	15%
Appliances	90%	10%
Automotive parts	85%	15%
Veterinary Services	25%	75%
Seeds, Fertlizer & bedding plants	50%	50%
Jewelry	60%	40%
Pharmaceuticals	30%	
Medical Care	_70%	30%

Previous Efforts Assets Inventory✔ Inventory Tool 6			
Community	Date	Page of	
Previous Effort/Activity	Resulting Information/Action	Who was Involved & When	
	ty economic development, progran development/involvement activities.	m and service development, community i	

Previous Efforts Assets Inventory✔ Inventory Tool 6				
Community _Craneville	Date3-9-04	Page 1_ of1_		
Previous Effort/Activity	Resulting Information/Action	Who was Involved & When		
Rehabilitate old part of downtown	A few building restored	Agatha Carruthers & Leopold Bloom		
Clean up the Bend River	River was clean for a few months.	Jim's Flyfishing, Middle School students		
Youth activity project	Nothing	Mayor's Office, Police dept		
Create a Sr. Citizen center	Successful. Center is dwntwn	Craneville Council on Aging		
Prevent building of Super Skagwa	y_Failed	Craneville Smal Business Assoc.		
Save the spotted owl campaign	Still working to save owls	Sunshine Mooney & High School nature club		
Citizen anti-drug task force	Volunteer force cleans up meth lab	os Police dept Mayor's office		
Craneville Tourism Project	Now have a city festival	Craneville tourism Committee		
Medical provider Recruiting Camp	a <u>ign Still organizing</u>	Craneville Council on Aging		
	economic development, program a	and service development, community		
•				

Community and Economic Development Opportunities ✔ Action Tool 7A					
Community	Date	Page of			
A community commits to action activities, identifying leadership for each area to maintain and for each area of growth opportunities.					
Areas to Maintain		Leadership Responsible			
-					
Growth Opportunities		Leadership Responsible			
		<u> </u>			
-		<del>-</del>			

Community	Date	Page of
A community commits to and for each area of gro		tifying leadership for each area to mai
Areas to Maintain		Leadership Responsible
Growth Opportunities		Leadership Responsible
	ш	

Community Action Activities Inventory Evaluation of Success ✔ Action Tool 7B							
Community	Date	Pag	e of				
Type of Activity	Who was Responsible	When it Took Place	Difference Made				
Examples County Fairs, Downtown Beautification, Fix up/clean up day							

Community Action Activities Inventory Evaluation of Success ✔ Action Tool 7B						
Community	Date	Page	e of			
Type of Activity	Who was Responsible	When it Took Place	Difference Made			
Examples County Fairs, Downtown Beautification, Fix up/clean up day						

